

software guide BUSINESS

THWART CHAOS AND UNCERTAINTY, STREAMLINE YOUR WORKFLOW.

The array of business software available to rehab providers means you can find the right solution to boost workflow and have more face time with clients.

The proliferation of business software products designed to meet the needs of rehab providers means there are a myriad of solutions for any size businesses to choose from.

Rehab Management provides this matrix—which describes offerings from an array of companies side by side—to help our readers make more informed choices when weighing business software product purchases.

The products' features are highlighted in an easy-to-read format, allowing you to begin the process of evaluating and comparing the benefits of various offerings at your convenience. You may spot products from the pool of options that meet your current needs and budget—and will dovetail with future needs—helping to manage long-term costs.

Compare prices and pricing structures. Delve into the range of options for technical platforms. Do you want a Web- or Windows-based system, or a range of other options?

Hone in on your priorities—would you prefer software that is multi- or single-user based, does it need to integrate with other programs, should it include prospective payment system applications? Is your practice mobile or will it need to be in the future? Which types of data entry would help streamline your workload: laptop, handheld, bar code, or dictation?

The matrix is available for convenient download in a user-friendly PDF format from our Web site at www.rehabpub.com.

—Compiled by Judy O'Rourke

Accu-Med Services
300 Techne Center Dr
Milford, OH 45150
(800) 777-9141
mhengehold@accu-med.com
www.accu-med.com

Chart Links
315 Peck St
Building 5, Suite 2A
New Haven, CT 06513
(888) 369-0707
salesdept@chartlinks.com
www.chartlinks.com

1) Program name:	Cypress Therapy Management Software	Chart Links Rehabilitation Software
2) Technical platform:	Cypress is a Web-based application	Operates on MS SQL server, Domino, and Websphere
3) Language:	.NET Web-deployed smart client application	Chart Links is written in Java and .Net
4) Price range:	Month to month subscription per facility or clinic	About \$2,400/therapist. Subscription may be available.
5) Is your software multi- or single-user based?	Multi-user, multi-location	Multi-user, multi-location
6) Does your software integrate with other programs?	Yes	Yes, HL-7 compliant. Most major HIS systems.
7) Does your software include prospective payment system applications?	Yes, complete PPS management for rehab	No, in development
8) What features does your software offer? (in bold)	Patient evaluations Patient scheduling Utilizations Data management Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilizations Data management Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other
9) What type of customer service do you offer? (in bold)	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other
10) Which settings are appropriate for your software? (in bold)	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other
11) What forms of entry are possible? (in bold)	Hand held Dictation Laptop Bar Code Other	Hand held Dictation Laptop Bar Code Other
12) What sets your software apart from the competition?	Cypress is robust and feature-rich but easy to use.	The people behind it, depth of knowledge, experience

MANAGEMENT

eRehabData 816 Thayer Ave, Third Floor Silver Spring, MD 20910 (202) 588-1766 lbrinson@aod.cx www.erehabdata.com	eSNFdata 816 Thayer Ave, Third Floor Silver Spring, MD 20910 (202) 588-1766 assistance@esnfdata.com www.esnfdata.com	Hands On Technology 12 Salt Creek Lane, Suite 105 Hinsdale, IL 60521 (866) 562-8413 mschroeder@rehabsoftware.com www.rehabsoftware.com	MediServe 585 N Juniper Dr, Suite 100 Chandler, AZ 85226 (480) 831-7800 medimail@mediserve.com www.mediserve.com
eRehabData®	eSNFdata®	TheraOffice	MediLinks
eRehabData is a Web-based system	eSNFdata® is a Web-based system	Traditional client/SQL Server database application	Microsoft SQL Server. OnPremise and OnDemand (ASP).
English	English	English	MediLinks uses SQL. Offered in English.
\$3,500 to \$6,800 annually	\$2,900 to \$6,800 annually	Subscription/Direct Buy, price based on number of users	OnPremise purchase or OnDemand subscription based
Each facility may have unlimited user accounts	Each facility may have unlimited user accounts	Multi-user and multi-location based	Supports multiple disciplines and facilities
Yes	Yes	HL7 interface compatible	Yes. HL7 compliant
Yes, in compliance with the IRF-PPS (IRF-PAI)	Outcomes generated from uploaded MDS assessments	Accounting application manages patient accounts	Yes. Support for IRF and OP PPS.
Patient evaluations Patient scheduling Utilizations Data management Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilizations Data management Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilizations Data management Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilization Data management Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other
Training Maintenance Upgrades Other	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other
Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other
Hand held Dictation Laptop Bar Code Other	Hand held Dictation Laptop Bar Code Other	Handheld Dictation Laptop Bar code Other	Hand held Dictation Laptop Bar Code Other
Innovative features and outcomes, friendly service	Superb management support with functional outcomes	User-friendly, fast documenting, mobility	Ease and integration of clinical and operational flow

	Planetrehab 3 Petroleum Center 1001 W Pinhook, Suite 113 Lafayette, LA 70503 (800) 982-5447 rgomez@planetrehab.com www.planetrehab.com	PTOS Software Patterson Technology Center 2202 Althoff Dr Effingham, IL 62401 (800) 824-4305 leads@ptos.com www.ptos.com	Raintree Systems Inc 27307 Via Industria Temecula, CA 92590 (800) 333-1033 charlesl@raintreeinc.com www.raintreeinc.com
1) Program name:	Planetrehab	PTOS Software (Billing, EMR, Scheduling)	Raintree Therapy Manager
2) Technical platform:	Windows SQL database	Microsoft Windows	Application runs on Windows XP & Vista, database is MySQL.
3) Language:	English	C++, SQL Server, VFP	Delphi, PHP, MySQL, and RSL
4) Price range:	Percentage of paid claims with collections service	Starts at \$100 per month	Based on size of installation. From \$1,995 and up.
5) Is your software multi- or single-user based?	Multi or single user and single or multi-location.	Used by single user/clinics up to 100+ clinics	Both single and multi-user and multi-clinic based
6) Does your software integrate with other programs?	No	All major programs in the industry	Yes. It seamlessly integrates with other programs.
7) Does your software include prospective payment system applications?	Cross reference ICD/CPT codes and warns user	Yes	Yes
8) What features does your software offer? (in bold)	Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other
9) What type of customer service do you offer? (in bold)	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other
10) Which settings are appropriate for your software? (in bold)	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other
11) What forms of entry are possible? (in bold)	Handheld Dictation Laptop Bar code Other	Handheld Dictation Laptop Bar code Other	Handheld Dictation Laptop Bar code Other
12) What differentiates your software from the competition?	Designed for PT/OT/ST, works without Internet	Used by most private practices in US, largest team	Easy customization of clinical docs and reports

ReDoc Software 49 Music Square West, Suite 400 Nashville, TN 37203 (888) 401-4400 gstone@rehabdocumentation. com www.rehabdocumentation.com	Source Medical Solutions 100 Grandview Pkwy, Suite 400 Birmingham, AL 35243 (800) 719-1904 steve.gottfried@sourcemed.net www.sourcemed.net	SpectraSoft 8240 S Kyrene Rd Tempe, AZ 85284 (800) 889-0450 info@spectrasoft.com www.spectrasoft.com	TherAssist Software 791 Marion Ave Highland Park, IL 60035 (800) 596-3646 naviles@therassist.com www.TherAssist.com
ReDoc Suite 360 - Rehab Enterprise Solutions	RehabToolkit™ *TherapySource™	Revenue Enhancement Software for Hospitals/Clinics	TherAssist Software
Microsoft.Net and SQL	Windows LAN or WAN via CITRIX/ Terminal Services *Windows-based LAN/WAN application	Windows or browser based	Visual Basic
ReDoc Suite 360 is in English. Tech language C++	English - Visual Basic *English - Visual Basic, C+, C# .Net	English-language, for SQL or Firebird (provided)	English, Visual Basic
Cost varies on the number of loca- tions, users, interfaces	Based on the number of users and delivery model	\$88 per month and up	ASP: \$94.50-\$136.50/month LAN: \$2,500/server, \$750/lic
ReDoc Suite 360 - multi-users and multi-locations	Multi-user - multi-location	Supports unlimited users/loca- tions/departments	Multi- and single-user based; multi and single site
ReDoc 360 interfaces with all major IT systems	Yes, via HL7 transactions	Charting/billing/reminders/exer- cises/HIS systems	Yes, with third-party billing and hospital via HL-7
ReDoc contains tools to capture and report PPS info	Yes	No	No
Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other	Patient evaluations Patient scheduling Utilization Data management utilization Management reports Billing Outcomes reports Word processing Patient/physician insurer letters Documentation Discharge planning Accounting Reimbursement Other
Training Maintenance Upgrades Other	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other	Training Maintenance Upgrades Other
Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other	Rehab facility Private practice Acute care Hospital Skilled nursing facility Other
Handheld Dictation Laptop Bar code Other	Handheld Dictation Laptop Bar code Other	Handheld Dictation Laptop Bar code Other	Handheld Dictation Laptop Bar code Other
ReDoc is the most widely accept- ed, tried and true	A consistent increase in net rev- enue per visit	16 years of experience enhancing PT revenue	Easy to modify, ideal for multidis- cipline clients